

Since 1947 The WM Display Group has been a creative catalyst increasing retail sales through the use of displays and fixtures. We have a dedicated design and sales support staff and domestic and international manufacturing capabilities. We are seeking a recent college graduate or someone with a year or two of work experience to enter the world of sales. Bonus points for experience in retail! WM Display is looking for an entrepreneurial go-getter who enjoys developing creative solutions for retail marketing, impressing clients and supporting a team of energetic creatives.

**Responsibilities:**

- Main point of contact on client projects.
- Prospecting for new clients.
- Ability to be charming yet persistent to close sales opportunities.
- Pitch great, solution-based ideas to clients- be comfortable asking for projects and demonstrating the value behind them.
- Negotiate within limits of authority to secure orders and problem solve.
- Participate in industry events.

**Job & Skill Experience:**

This is a position for someone who has great instincts, is business savvy, and a creative thinker. 4 year Sales & Marketing Degree or related experience desired.

- Experience in account service including new business development.
- Demonstrated passion for the retail industry and marketing.
- Self motivated to find new opportunities and close deals.
- Project and time management skills to balance multiple projects while being on-time and in-budget.
- Top notch communication skills.
- Working collaboratively with creative, marketing, and production.
- Mechanical savvy- or a level of comfort in discussing and understanding manufacturing processes and materials.

**Our benefits include:**

- Competitive pay with unlimited earning potential, stock options and medical benefits.
- Casual dress and flexible schedule- but always prepared to dress the part to dazzle clients.
- Creative work environment.

If you enjoy identifying opportunities, creative collaboration and seeing ideas become reality please send cover letter and resume telling us why you're our person!

**Please send resume and qualifications to [pop1@wmdisplay.com](mailto:pop1@wmdisplay.com).**